Facts About LSBE Graduates

Completed an Internship* 60%

Majors had >50% of students complete an internship or co-op

Top Employers of LSBE Grads:
- 3M
- Wells Fargo
- RSM US
- SPS Commerce
- State of Minnesota
- Ameriprise Financial
- Essentia Health

Graduate Programs Pursued by LSBE Grads:
- Accounting; Agricultural Economics;
- Analytics; Computer Science;
- Contemporary China Studies; Human Resources & Industrial Relations;
- Strategy & Management in International Organizations

Where LSBE Grads Continue Education**
US: CT, DC, IL, MN, NE, ND, WA
Abroad: Canada, China, Sweden

LSBE Majors Accepted to Professional School Programs
Law: Economics

87% Employed in Minnesota

* 389 of the 445 total LSBE survey respondents answered this question.
** Continue Education = Graduate & professional school and additional undergraduate education.
Source: Graduate Follow-up Report, 2016-17, UMD C&IS.zumne.edu/UMDFUR
### LSBE Baccalaureate Statistics

<table>
<thead>
<tr>
<th>Labovitz School of Business &amp; Economics (LSBE)</th>
<th>Awarded Majors</th>
<th>Survey Respondents</th>
<th>Employed</th>
<th>Cont Ed Undergrad</th>
<th>Cont Ed Grad/Prof</th>
<th>Not Seeking</th>
<th>Actively Seeking</th>
<th>No Info</th>
<th>Employed w/State Given</th>
<th>Employed in Minnesota</th>
<th>% Employed in Minnesota</th>
<th>% Employed</th>
<th>% Placed</th>
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</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>79</td>
<td>76</td>
<td>72</td>
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<td>0</td>
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<td>3</td>
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<td>93%</td>
<td>95%</td>
<td>97%</td>
</tr>
<tr>
<td>Economics</td>
<td>37</td>
<td>33</td>
<td>24</td>
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<td>6</td>
<td>1</td>
<td>0</td>
<td>3</td>
<td>24</td>
<td>24</td>
<td>100%</td>
<td>73%</td>
<td>100%</td>
</tr>
<tr>
<td>Entrepreneurship</td>
<td>12</td>
<td>9</td>
<td>9</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
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<td>8</td>
<td>8</td>
<td>89%</td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td>Finance</td>
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<td>0</td>
<td>2</td>
<td>7</td>
<td>40</td>
<td>31</td>
<td>78%</td>
<td>93%</td>
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<td>0</td>
<td>0</td>
<td>2</td>
<td>12</td>
<td>8</td>
<td>100%</td>
<td>100%</td>
<td>100%</td>
<td>100%</td>
</tr>
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<td>0</td>
<td>0</td>
<td>2</td>
<td>0</td>
<td>2</td>
<td>100%</td>
<td>100%</td>
<td>100%</td>
<td>100%</td>
</tr>
<tr>
<td>Health Care Management</td>
<td>42</td>
<td>34</td>
<td>32</td>
<td>1</td>
<td>1</td>
<td>0</td>
<td>0</td>
<td>1</td>
<td>32</td>
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<td>100%</td>
</tr>
<tr>
<td>Management - Human Resources</td>
<td>22</td>
<td>21</td>
<td>20</td>
<td>0</td>
<td>1</td>
<td>0</td>
<td>0</td>
<td>1</td>
<td>20</td>
<td>16</td>
<td>80%</td>
<td>95%</td>
<td>100%</td>
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<tr>
<td>Management - Organizational</td>
<td>54</td>
<td>42</td>
<td>41</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>1</td>
<td>3</td>
<td>41</td>
<td>33</td>
<td>80%</td>
<td>98%</td>
<td>98%</td>
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<tr>
<td>Management Information Systems</td>
<td>36</td>
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<td>30</td>
<td>0</td>
<td>1</td>
<td>0</td>
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<td>100%</td>
</tr>
<tr>
<td>Marketing</td>
<td>127</td>
<td>116</td>
<td>114</td>
<td>0</td>
<td>0</td>
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<td>2</td>
<td>6</td>
<td>114</td>
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<td>88%</td>
<td>98%</td>
<td>98%</td>
</tr>
<tr>
<td>Marketing &amp; Graphic Design</td>
<td>13</td>
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<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>13</td>
<td>12</td>
<td>92%</td>
<td>100%</td>
<td>100%</td>
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<td>12</td>
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<td>1</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td>12</td>
<td>9</td>
<td>75%</td>
<td>92%</td>
<td>100%</td>
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<td><strong>Total</strong></td>
<td><strong>445</strong></td>
<td><strong>421</strong></td>
<td><strong>5</strong></td>
<td><strong>11</strong></td>
<td><strong>10</strong></td>
<td><strong>1</strong></td>
<td><strong>7</strong></td>
<td><strong>30</strong></td>
<td><strong>421</strong></td>
<td><strong>366</strong></td>
<td><strong>87%</strong></td>
<td><strong>95%</strong></td>
<td><strong>98%</strong></td>
</tr>
</tbody>
</table>

1 "Awarded Majors" includes all majors completed by an individual

2 "Survey Respondents" includes only the first major listed by each individual and does not include "No Info"

3 "% Placed" includes "Survey Respondents" who are "Employed," "Continuing Ed" and "Not Seeking"
#LSBE Bachelors Reported Annual Salaries

##LSBE Bachelors Reported Annual Salaries by Major<sup>4</sup>

<table>
<thead>
<tr>
<th>Labovitz School of Business &amp; Economics (LSBE)</th>
<th>#Respondents</th>
<th>Low</th>
<th>High</th>
<th>Mean</th>
<th>Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>51</td>
<td>29120</td>
<td>83000</td>
<td>50284</td>
<td>50000</td>
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<tr>
<td>Economics</td>
<td>16</td>
<td>22880</td>
<td>101000</td>
<td>45565</td>
<td>40800</td>
</tr>
<tr>
<td>Entrepreneurship</td>
<td>8</td>
<td>31200</td>
<td>65000</td>
<td>43275</td>
<td>41000</td>
</tr>
<tr>
<td>Finance</td>
<td>41</td>
<td>30000</td>
<td>90000</td>
<td>47807</td>
<td>45000</td>
</tr>
<tr>
<td>Financial Markets Finance</td>
<td>10</td>
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<td>70000</td>
<td>53650</td>
<td>53500</td>
</tr>
<tr>
<td>Financial Planning</td>
<td>5</td>
<td>40000</td>
<td>55400</td>
<td>47780</td>
<td>50000</td>
</tr>
<tr>
<td>Health Care Management</td>
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<td>29016</td>
<td>65000</td>
<td>42796</td>
<td>41000</td>
</tr>
<tr>
<td>Management - Human Resources</td>
<td>12</td>
<td>29016</td>
<td>65000</td>
<td>40439</td>
<td>39500</td>
</tr>
<tr>
<td>Management - Organizational</td>
<td>31</td>
<td>27040</td>
<td>110000</td>
<td>48686</td>
<td>45000</td>
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<tr>
<td>Management Information Systems</td>
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<td>27040</td>
<td>89000</td>
<td>55576</td>
<td>60000</td>
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<td>Marketing</td>
<td>73</td>
<td>20800</td>
<td>95000</td>
<td>43224</td>
<td>40000</td>
</tr>
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<td>Marketing &amp; Graphic Design</td>
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<td>34528</td>
<td>60000</td>
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<td>44000</td>
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<td>27040</td>
<td>67200</td>
<td>54750</td>
<td>55000</td>
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</table>

##Bachelors Reported Annual Salaries by Collegiate Unit<sup>5</sup>

<table>
<thead>
<tr>
<th>Labovitz School of Business and Economics (LSBE)</th>
<th>#Respondents</th>
<th>Low</th>
<th>High</th>
<th>Mean</th>
<th>Median</th>
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<td></td>
<td>316</td>
<td>20800</td>
<td>110000</td>
<td>47148</td>
<td>45000</td>
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</tbody>
</table>

<sup>4</sup> Salaries are listed for majors when 3 or more full-time employed respondents provided salary information. For graduates with more than one major, their salaries are included for each of their majors.

<sup>5</sup> Includes salaries for all majors within each collegiate unit, even when fewer than 3 full-time employed respondents provided salary information. For graduates with more than one major, their salaries are included for each of their majors.
**LSBE Bachelors Job Relevance to Major as Reported by Respondents**

<table>
<thead>
<tr>
<th>Labovitz School of Business &amp; Economics (LSBE)</th>
<th>Related</th>
<th>Somewhat Related</th>
<th>Not Related</th>
<th>No Response</th>
<th>% of Total Responses</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>63</td>
<td>8</td>
<td>1</td>
<td>0</td>
<td>73%</td>
</tr>
<tr>
<td>Economics</td>
<td>15</td>
<td>7</td>
<td>2</td>
<td>0</td>
<td>20%</td>
</tr>
<tr>
<td>Entrepreneurship</td>
<td>5</td>
<td>3</td>
<td>1</td>
<td>0</td>
<td>6%</td>
</tr>
<tr>
<td>Finance</td>
<td>27</td>
<td>11</td>
<td>2</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Financial Markets Finance</td>
<td>12</td>
<td>0</td>
<td>0</td>
<td>0</td>
<td></td>
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<td>Financial Planning</td>
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<td>0</td>
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</tr>
<tr>
<td>Health Care Management</td>
<td>26</td>
<td>5</td>
<td>1</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Management - Human Resources</td>
<td>17</td>
<td>2</td>
<td>1</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Management - Organizational</td>
<td>26</td>
<td>9</td>
<td>6</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Management Information Systems</td>
<td>28</td>
<td>2</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Marketing</td>
<td>71</td>
<td>31</td>
<td>12</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Marketing &amp; Graphic Design</td>
<td>10</td>
<td>3</td>
<td>0</td>
<td>0</td>
<td></td>
</tr>
<tr>
<td>Marketing Analytics</td>
<td>7</td>
<td>4</td>
<td>1</td>
<td>0</td>
<td></td>
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<tr>
<td><strong>Total # of Respondents</strong></td>
<td><strong>309</strong></td>
<td><strong>85</strong></td>
<td><strong>27</strong></td>
<td><strong>0</strong></td>
<td></td>
</tr>
<tr>
<td><strong>% of Total Responses</strong></td>
<td><strong>73%</strong></td>
<td><strong>20%</strong></td>
<td><strong>6%</strong></td>
<td><strong>2%</strong></td>
<td></td>
</tr>
</tbody>
</table>

*Percentages do not add up to 100 due to rounding*
## LSBE Bachelors Internships by Major

<table>
<thead>
<tr>
<th>Labovitz School of Business &amp; Economics (LSBE)</th>
<th>Completed an internship&lt;sup&gt;6&lt;/sup&gt;</th>
<th>Received academic credit</th>
<th>Paid Internship</th>
<th>Received an offer of employment</th>
<th>Accepted the offer</th>
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<tbody>
<tr>
<td></td>
<td>Response</td>
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<td>%Yes</td>
<td>#Yes</td>
<td>%Yes</td>
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<td>55%</td>
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<td>34</td>
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<tr>
<td>Economics</td>
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<td>43%</td>
<td>13</td>
<td>7</td>
</tr>
<tr>
<td>Entrepreneurship</td>
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<td>75%</td>
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<td>5</td>
</tr>
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<td>42%</td>
<td>16</td>
<td>7</td>
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<td>50%</td>
<td>1</td>
<td>1</td>
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<td>Health Care Management</td>
<td>31</td>
<td>29</td>
<td>94%</td>
<td>29</td>
<td>28</td>
</tr>
<tr>
<td>Management - Human Resources</td>
<td>17</td>
<td>10</td>
<td>59%</td>
<td>10</td>
<td>9</td>
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<td>Management - Organizational</td>
<td>38</td>
<td>15</td>
<td>39%</td>
<td>15</td>
<td>3</td>
</tr>
<tr>
<td>Management Information Systems</td>
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<td>72%</td>
<td>18</td>
<td>11</td>
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<td>61%</td>
<td>61</td>
<td>31</td>
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<td>Marketing &amp; Graphic Design</td>
<td>11</td>
<td>10</td>
<td>91%</td>
<td>10</td>
<td>6</td>
</tr>
<tr>
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<td>12</td>
<td>12</td>
<td>100%</td>
<td>12</td>
<td>12</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>389</strong></td>
<td><strong>235</strong></td>
<td><strong>60%</strong></td>
<td><strong>234</strong></td>
<td><strong>155</strong></td>
</tr>
</tbody>
</table>

---

<sup>6</sup> “Internship” includes internship or co-op, but not student teaching

<sup>7</sup> “Responses” includes only the first major listed by each individual
LSBE Follow-up of Majors

Follow-up information for respondents with multiple majors is reported under each of their majors. Respondents did not provide any missing information.

**Accounting (Bachelor of Accounting)**

3M, St. Paul, MN - Accounts Payable Processor
3M, Westminster, MD - Industrial Customer Specialist
Anoka Professional HH, Columbia Heights, MN - Manager
Bachman's, Farmington, MN - Customer Service Representative
BDO USA, Anchorage, AK - Auditing Staff Accountant
Best Buy, Duluth, MN - Sales Manager
Boulay, Eden Prairie, MN - Audit Associate
Building Restoration Corporation, Roseville, MN - Project Manager
Cargill, Hopkins, MN - Accounting Associate
CBRE Group, Bloomington, MN - Associate Accountant
CBRE Group, Bloomington, MN - Associate Real Estate Accountant
CBRE Group, Minneapolis, MN - Associate Accountant
CliftonLarsonAllen, Minneapolis, MN - Accountant 1
CliftonLarsonAllen, Minneapolis, MN - Associate Accountant
CliftonLarsonAllen, Minneapolis, MN - Associate Auditor
CliftonLarsonAllen, Minneapolis, MN - Tax Intern
Conolly | A Division of Cotiviti, Roseville, MN - Recovery Audit Intern
Constellation, Inc., Edina, MN - Accounting Specialist
Copeland Buhl & Company, Wayzata, MN - Staff Accountant (3)
Cotiviti, Richfield, MN - Auditor
Dana F Cole & Company, Montevideo, MN - Staff Accountant
Davis Group, Minneapolis, MN - Property Accountant
Dougherty Accounts, Duluth, MN - Project Bookkeeper
DS+B | CPAs + Business Advisors, Minneapolis, MN - Accountant
Duluth, MN - Accountant
Edward Jones, Duluth, MN - Financial Advisor
G&K Services, Minnetonka, MN - Accounts Receivable Representative
Hutchinson Technology, Hutchinson, MN - Accounts Payable Intern
Labovitz Enterprises, Duluth, MN - Staff Accountant
Lake Superior Consulting, Bloomington, MN - Statistical Accountant
Lawrence Cumpston & Associates, St. Paul, MN - Accounting Intern
Legacy Professionals, Edina, MN - Accountant
Lethert, Skwira, Schultz and Co, St. Paul, MN - Junior Staff Accountant
Licari, Larsen & Co., Duluth, MN - Accountant
Mackinaw Administrators, Bloomington, MN - Junior Accountant

**Accounting (Bachelor of Accounting) – Continued**

Members Cooperative Credit Union, Cloquet, MN - Accountant
Olsen Thielen, Eden Prairie, MN - Staff Accountant
PeopleNet, Minnetonka, MN - Accounting Specialist
PriceWaterhouseCoopers, Minneapolis, MN - Assurance Associate
Randstad, Minneapolis, MN - Quality Assurance Analyst
Redpath & Company, St. Paul, MN - Professional Tax Accountant
Republic Bank, Duluth, MN - Credit Analyst
Rib Valley Transportation, Coon Rapids, MN - Billing Specialist
RSM US, Duluth, MN - Assurance Associate (2)
RSM US, Duluth, MN - Audit Associate
RSM US, Duluth, MN - Auditor
RSM US, Duluth, MN - Lead Tax Associate
RSM US, Minneapolis, MN - Assurance Associate
Ryan Companies US, Minneapolis, MN - Corporate Accountant
Schechter Dokken Kanter, Minneapolis, MN - Audit Associate
Schechter Dokken Kanter, Minneapolis, MN - Staff Accountant
Sejong LLP, Fort Lee, NJ - Staff Accountant
Shidell Mair & Richardson, St. Paul, MN - Staff Accountant
Smith Schafer & Associates, Golden Valley, MN - Staff Accountant
Smith Schafer & Associates, Rochester, MN - Staff Accountant
Snap Install, Osseo, MN - Project Manager
SPS Commerce, Minneapolis, MN - Billing Analyst
State of Minnesota, Department of Revenue, St. Paul, MN - Revenue Tax Specialist (2)
State of Minnesota, Office of the Legislative Auditor, St. Paul, MN - Financial Auditor
State of Minnesota, St. Paul, MN - Auditor
Temple Israel, Minneapolis, MN - Accountant
Thomson Reuters, Chicago, IL - Quantitative Products Specialist
U.S. Bank, Minneapolis, MN - Anti Money Laundering Investigator
University of Wisconsin-Stout, Menomonie, WI - Assistant Men's Basketball Coach
Wells Fargo, Minneapolis, MN - Security Analyst
Wells Fargo, St. Louis Park, MN - Corporate Due Diligence Investigator
Wipfli, Duluth, MN - Staff Accountant
Accounting (Bachelor of Accounting) – Continued
Wipfli, Minneapolis, MN - Staff Accountant
Graduate School, Accounting, The George Washington University, Washington, DC

Undergrad/Technical, Finance, University of Minnesota Duluth

Economics (Bachelor of Arts)

Boom Lab, Minneapolis, MN - Business Analyst Associate
Eden Prairie Nissan, Eden Prairie, MN - Sales Manager
Fitgers, Duluth, MN - Front Desk
Johnson Brothers, St. Paul, MN - Routing Analyst
Lindstrom Metric, Blaine, MN - Analyst
Sinex Solutions, Duluth, MN - Sales Representative
State of Minnesota, Department of Revenue, Ely, MN - Revenue Collection Officer
UBM Americas, Duluth, MN - Audience Development Specialist
Wells Fargo, Minneapolis, MN - Document Specialist

Graduate School, Agricultural Economics, University of Nebraska-Lincoln
Graduate School, Contemporary China Studies, Renmin University of China, Beijing, China
Law School, Gonzaga University School of Law, Spokane, WA
Law School, The University of Chicago Law School, IL
Law School, University of Connecticut School of Law, Hartford

Undergrad/Technical
Undergrad/Technical, Computer Science, University of Minnesota Duluth

Economics (Bachelor of Business Administration)

Ameriprise Financial, Minneapolis, MN - Financial Planner
Central Minnesota Renovations, Lakeville, MN
Duluth Edison Charter Schools, Duluth, MN - Data Analyst
IBM, Rochester, MN - Financial Analyst
Innovative Plant Solutions, Hibbing, MN - Crew Lead
Malone's Bar & Grill, Maple Grove, MN - Server
Members Cooperative Credit Union, Duluth, MN - Member Service Representative
My Burger, Minneapolis, MN - Cashier

Finance (Bachelor of Business Administration)

3M, Maplewood, MN - Financial Analyst
Abbott, Minnetonka, MN - Post Market Surveillance Analyst
Abu Dhabi Ship Building, Abu Dhabi, United Arab Emirates - Financial Planning Analyst
Addeco, Duluth, MN - Website Support
Ameriprise Financial, Elk River, MN - Financial Planner
Ameriprise Financial, Hibbing, MN - Financial Advisor
Ameriprise Financial, Minneapolis, MN - Client Relationship Manager
Ascensus, Brainerd, MN - Retirement Plan Analyst
ATS, St. Cloud, MN - International Sales Representative
Auto-Owners Insurance, Inver Grove Heights, MN - Underwriter
Best Buy, Duluth, MN - Sales Manager
Finance (Bachelor of Business Administration) – Continued

Bird & Cronin, Eagan, MN - Purchasing Agent
CHS, Inver Grove Heights, MN - Inventory Analyst
Coeur Mining, Chicago, IL - Treasury Analyst
Copeland Buhl & Company, Wayzata, MN - Stats Accountant
Desserts Holding, St. Paul, MN - Accounts Receivable Specialist
Dickey's Barbecue Pit, Hermantown, MN - General Manager
DS+B | CPAs + Business Advisors, Minneapolis, MN - Accountant
Enterprise Rent-A-Car, Coon Rapids, MN - Management Trainee
Federated Insurance, Minneapolis, MN - Claims Adjuster
Hays Companies, Minneapolis, MN - Underwriting Analyst
IBM, Rochester, MN - Financial Analyst (2)
Infinity Financial Services, Oakland, CA - Chief Operations Officer
Innovative Plant Solutions, Hibbing, MN - Crew Lead
InterlogUSA, Minneapolis, MN - Pricing Analyst
Kaiser Manufacturing, St. Paul, MN - Production Manager
Keystone Bluffs, Duluth, MN - Technical Support
Lethert, Skwira, Schultz and Co, St. Paul, MN - Junior Staff Accountant
Licari, Larsen & Co., Duluth, MN - Accountant
Microsoft, Fargo, ND - Sales Development Specialist
Millerbernd Systems, Winsted, MN - Sales Engineer
National Bank of Commerce, Superior, WI - Credit Analyst
North Shore Bank of Commerce, Duluth, MN - Trust Investment Specialist
PriceWaterhouseCoopers, Minneapolis, MN - Assurance Associate
Quad City Mallards, Moline, IL - Professional Hockey Player
RBC Wealth Management, Minneapolis, MN - Senior Associate Corporate Actions
Redpath & Company, St. Paul, MN - Professional Tax Accountant
RSM US, Duluth, MN - Audit Associate
SAIC, Knoxville, TN - Accounts Receivable Closeout Analyst
Sedgwick Claims Management Services, Eden Prairie, MN - Claims Adjuster
Shamrock Landing, Tower, MN - General Manager
Smith Schafer & Associates, Golden Valley, MN - Staff Accountant
State Farm Insurance, Hudson, WI - Multi-Line Insurance Sales
Target Corporation, Minneapolis, MN - Business Analyst
Temple Israel, Minneapolis, MN - Accountant
U.S. Bancorp, Eden Prairie, MN - Universal Banker
United Ground Express, Chicago, IL - Financial Analyst
University of Wisconsin-Stout, Menomonie, WI - Assistant Men's Basketball Coach

Finance (Bachelor of Business Administration) – Continued

Warner's Outdoor Solutions, St. Paul, MN - Financial Manager
Wells Fargo, Minneapolis, MN - Home Mortgage Consultant
Wells Fargo, Minneapolis, MN - Security Analyst
Wells Fargo, Minneapolis, MN - Security Operations Specialist
Western Bank, Duluth, MN - Mortgage Processor

Undergrad/Technical, Registered Nurse, Lake Superior College, Duluth, MN

Financial Markets Finance (Bachelor of Business Administration)

AllianceBernstein, Minneapolis, MN - Private Client Associate
C.H. Robinson, Indianapolis, IN - Carrier Sales Representative
Columbia Threadneedle, Minneapolis, MN - Trade Settlement Specialist
Deutsche Bank, Jacksonville, FL - Global Equity Trading Operations Analyst
Fischer Investment, Vancouver, WA - Portfolio Evaluation Associate
Insight Global, Minneapolis, MN - Recruiter
NorthRock Partners, Minneapolis, MN - Client Operations Analyst
Parametric Portfolio Associates, Edina, MN - Investment Analyst
RBC Wealth Management, Edina, MN - Registered Client Associate
RBC Wealth Management, Minneapolis, MN - Client Associate
Royal Bank of Canada, Minneapolis, MN - Senior Associate
Stephens, Portland, ME - Equity Research Associate
Surgical Technologies, Inc., St. Paul, MN - Associate Investment Analyst
Thomson Reuters, Chicago, IL - Quantitative Products Specialist
Thomson Reuters, Eagan, MN - Business Development Representative
Thrivent Asset Management, Minneapolis, MN - Investment Operations Analyst
Wells Fargo, Minneapolis, MN - External Investment Analyst

Financial Planning (Bachelor of Business Administration)

Ameriprise Financial, Elk River, MN - Financial Planner
Ameriprise Financial, Hibbing, MN - Financial Advisor
CliftonLarsonAllen, Minneapolis, MN - Associate Auditor
Legacy Professionals, Edina, MN - Accountant
Northwestern Mutual, Minneapolis, MN - Associate Financial Advisor
RBC Wealth Management, Minneapolis, MN - Senior Associate Corporate Actions
### Financial Planning (Bachelor of Business Administration) – Continued

- Smith Schafer & Associates, Rochester, MN - Staff Accountant
- State of Minnesota, Department of Revenue, St. Paul, MN - Revenue Tax Specialist
- Thrivent Financial, Hibbing & Duluth, MN - Financial Representative

### Health Care Management (Bachelor of Business Administration)

<table>
<thead>
<tr>
<th>Organization</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Addeco, Duluth, MN</td>
<td>Website Support</td>
</tr>
<tr>
<td>Aerotek, Sioux Falls, SD</td>
<td>Recruiter</td>
</tr>
<tr>
<td>Allina Health, Minneapolis, MN</td>
<td>Patient Representative</td>
</tr>
<tr>
<td>Arthritis &amp; Rheumatology Consultants, Edina, MN</td>
<td>Patient Account Representative</td>
</tr>
<tr>
<td>Blue Cross &amp; Blue Shield of Minnesota, Eagan, MN</td>
<td>Processor Associate</td>
</tr>
<tr>
<td>Broadway Equipment Company, Minneapolis, MN</td>
<td>Project Manager</td>
</tr>
<tr>
<td>Business Essentials, Brooklyn Center, MN</td>
<td>Sales Specialist</td>
</tr>
<tr>
<td>Cambridge Medical Center, Cambridge, MN</td>
<td>Patient Registration Specialist</td>
</tr>
<tr>
<td>Chu Vision Institute, Bloomington, MN</td>
<td>Patient Care Coordinator</td>
</tr>
<tr>
<td>Ecolab, Minneapolis, MN</td>
<td>Territory Manager</td>
</tr>
<tr>
<td>Epic, Verona, WI</td>
<td>Project Manager</td>
</tr>
<tr>
<td>Epic, Verona, WI</td>
<td>Quality Assurance Associate</td>
</tr>
<tr>
<td>Fairview Health Services, Edina, MN</td>
<td>Patient Representative</td>
</tr>
<tr>
<td>Health Care Compliance Association, Edina, MN</td>
<td>Certification Team</td>
</tr>
<tr>
<td>HealthPartners, Bloomington, MN</td>
<td>Executive Assistant</td>
</tr>
<tr>
<td>HealthPartners, Bloomington, MN</td>
<td>Quality Coordinator</td>
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<tr>
<td>Home Advisor, Golden, CO</td>
<td>Inside Sales Representative</td>
</tr>
<tr>
<td>HorizonHCS, Duluth, MN</td>
<td>Regional Account Manager</td>
</tr>
<tr>
<td>Hutchinson Health, Hutchinson, MN</td>
<td>Insurance Authorization Specialist</td>
</tr>
<tr>
<td>iSpine Pain Physicians, Maple Grove, MN</td>
<td>Front Desk &amp; Scheduling Manager</td>
</tr>
<tr>
<td>LifeTrac Network, St. Louis Park, MN</td>
<td>Associate Contract Management Administrator</td>
</tr>
<tr>
<td>Mayo Clinic, Rochester, MN</td>
<td>Patient Placement Coordinator</td>
</tr>
<tr>
<td>Meditech, Minnetonka, MN</td>
<td>Client Support Specialist</td>
</tr>
<tr>
<td>North Memorial Health, Robbinsdale, MN</td>
<td>Case Management Assistant</td>
</tr>
<tr>
<td>Pioneer Recovery Center, Cloquet, MN</td>
<td>Compliance Officer</td>
</tr>
<tr>
<td>RespirTech Philips, St. Paul, MN</td>
<td>Outcomes Program Specialist</td>
</tr>
<tr>
<td>SFM Mutual Insurance, Bloomington, MN</td>
<td>Insurance Support Representative</td>
</tr>
</tbody>
</table>

### Health Care Management (Bachelor of Business Administration) – Continued

<table>
<thead>
<tr>
<th>Organization</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>St. Luke's Hospital, Duluth, MN</td>
<td>Patient Account Representative (2)</td>
</tr>
<tr>
<td>St. Luke's Hospital, Duluth, MN</td>
<td>Radiology Records Clerk</td>
</tr>
<tr>
<td>St. Mary's Clinic through Alpha Services of Rochester</td>
<td>Linen &amp; Central Services Lead</td>
</tr>
<tr>
<td>ThreeWire, Eden Prairie, MN</td>
<td>Program Coordinator</td>
</tr>
<tr>
<td>UnitedHealth Group, Duluth, MN</td>
<td>Collections Representative</td>
</tr>
<tr>
<td>UnitedHealth Group, Eden Prairie, MN</td>
<td>Health Care Manager</td>
</tr>
<tr>
<td>United Skin Specialists, Plymouth, MN</td>
<td>Insurance &amp; Billing Specialist</td>
</tr>
<tr>
<td>University of Minnesota Twin Cities, Minneapolis, MN</td>
<td>Clinic Coordinator</td>
</tr>
<tr>
<td>Voya Financial, Minneapolis, MN</td>
<td>Business Analyst</td>
</tr>
<tr>
<td>vRad, Eden Prairie, MN</td>
<td>Privileging Specialist</td>
</tr>
</tbody>
</table>

**Graduate School, Computer Science, University of Minnesota Duluth**

### Management - Human Resources (Bachelor of Business Administration)

<table>
<thead>
<tr>
<th>Organization</th>
<th>Position</th>
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</thead>
<tbody>
<tr>
<td>ABPS MedStaff, Cincinnati, OH</td>
<td>Executive Healthcare Recruiter &amp; Account Manager</td>
</tr>
<tr>
<td>Aerotek, Sioux Falls, SD</td>
<td>Recruiter</td>
</tr>
<tr>
<td>Aerotek, St. Paul, MN</td>
<td>Recruiter</td>
</tr>
<tr>
<td>AmeriCorps, College Possible, St. Paul, MN</td>
<td>Human Resources Representative</td>
</tr>
<tr>
<td>Boom Lab, Minneapolis, MN</td>
<td>Project Manager</td>
</tr>
<tr>
<td>C.H. Robinson, Eden Prairie, MN</td>
<td>Operations Representative</td>
</tr>
<tr>
<td>Code42, Minneapolis, MN</td>
<td>Talent &amp; Campus Partner</td>
</tr>
<tr>
<td>Enterprise Rent-A-Car, Apple Valley, MN</td>
<td>Management Trainee</td>
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<tr>
<td>Essentia Health, Fargo, ND</td>
<td>Employment Representative</td>
</tr>
<tr>
<td>Golden Supply, Burnsville, MN</td>
<td>Warehouse Manager</td>
</tr>
<tr>
<td>GOLDMARK Property Management, Fargo, ND</td>
<td>Site Manager</td>
</tr>
<tr>
<td>MN - Human Resources Specialist</td>
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<tr>
<td>Parker Hannifin, Golden Valley, MN</td>
<td>Human Resources Representative</td>
</tr>
<tr>
<td>Robert Half, St. Cloud, MN</td>
<td>Staffing Manager</td>
</tr>
<tr>
<td>Rural Living Environment, Babbitt, MN</td>
<td>Human Resource Consultant</td>
</tr>
<tr>
<td>St. Luke's Hospital, Duluth, MN</td>
<td>Patient Account Representative</td>
</tr>
<tr>
<td>SuperValu, Eden Prairie, MN</td>
<td>Human Resources Coordinator</td>
</tr>
</tbody>
</table>
Management - Human Resources (Bachelor of Business Administration) – Continued

TBI Residential & Community Services, Duluth, MN - Human Resources Assistant
United Parcel Service, Minneapolis, MN - Package Delivery Specialist
University of Minnesota Duluth, Duluth, MN - Administrative Assistant & Principal Secretary

Graduate School, Human Resources & Industrial Relations, University of Minnesota Twin Cities, Carlson School of Management

Management - Organizational (Bachelor of Business Administration) – Continued

Merrill Corporation, St. Paul, MN - Sales Development Representative
Minnesota Wild, St. Paul, MN - Professional Hockey Player
Montessori School of Duluth, Duluth, MN - Administrative Assistant
Morrie's Automotive Group, Minnetonka, MN - Service Department
NimbeLink, Plymouth, MN - Sales & Operations Coordinator
OATI, Minneapolis, MN - Project Manager
Octane Labs and Jimmy John's, Chaska and Eden Prairie, MN - Intern and General Manager
Otis Elevator, Portland, OR - Account Manager Sales Trainee
Outback Steakhouse, Duluth, MN - Day Manager
Precision Landscaping & Construction, Inc., Hastings, MN - Supervisor
Sanford Health, Fargo, ND - Patient Access Representative-Registration Floater
Science Museum of Minnesota, St. Paul, MN - Corporate & Foundation Relations Coordinator
Shopko, Green Bay, WI - Inventory Analyst
SPS Commerce, Minneapolis, MN - Community Account Executive
St. Luke's Hospital and The Sports Garden, Duluth, MN - Patient Account Representative and Customer Service Manager
SuperOne Foods, Duluth, MN - Grocery Stocker
The Sports Garden, Duluth, MN - Front of the House Supervisor
The Sports Garden, Duluth, MN - Supervisor
United States Air Force, Del Rio, TX - Pilot
University of Minnesota Twin Cities, Minneapolis, MN - Associate Development Officer
Walser Honda, Burnsville, MN - Customer & Sales Specialist
Wells Fargo, Minneapolis, MN - Financial Relationship Advisor
Yelp 1 DAY PAINTING, Minneapolis, MN - Sales & Production Manager
Yelp, Scottsdale, AZ - Account Executive

Management Information Systems (Bachelor of Business Administration)

Addeco, Duluth, MN - Website Support
Boom Lab, Minneapolis, MN - Technical Analysis Associate II
Bremer Bank, Lake Elmo, MN - Technical Support Specialist II
CAC Holdings Corporation, Japan - Information Technology Consultant
Management Information Systems (Bachelor of Business Administration) – Continued

Citon, Duluth, MN - Network Operations Center Engineer (2)
Essentia Health, Duluth, MN - Business Intelligence Analyst
Essentia Health, Duluth, MN - Business Intelligence Analyst Intern
Federated Insurance, Owatonna, MN - Systems Developer (2)
HealthPartners, Bloomington, MN - Web Developer
Hewlett Packard Enterprise, Minneapolis, MN - Senior Data Analyst, Business Intelligence
Infinite Campus, Blaine, MN - Software Product Analyst Intern
IntegRhythm, Bloomington, MN - Consultant
IntegRhythm, Bloomington, MN - Project Manager
MatrixCare, Bloomington, MN - Software Support Analyst
Members Cooperative Credit Union, Duluth, MN - Technology Support Specialist
Microsoft, Redmond, WA - Support Engineer
OATI, Minneapolis, MN - Customer Service Analyst
Optum, Eden Prairie, MN - Technology Development Program Associate
Optum, Minnetonka, MN - Technology Development Program Associate (2)
Preventice Solutions, Minneapolis, MN - System Test Engineer
Prime Therapeutics, Eagan, MN - Quality Assurance Analyst
St. Luke's Hospital, Duluth, MN - Computer Support Specialist
State of Minnesota, Air National Guard, 148th Fighter Wing, Duluth, MN - Information Technology Specialist
State of Utah Transit Authority, Salt Lake City, UT - Programmer Analyst 1
Superior Water & Air, Salt Lake City, UT - Director of Customer Relations & Marketing Systems
The NPD Group, Minneapolis, MN - Account Associate
ThreeBridge, Minneapolis, MN - Technical Analyst
U.S. Bank, Minneapolis, MN - Appraisal Operations Associate
U.S. Bank, Minneapolis, MN - Data Analyst

Graduate School, Analytics, Georgetown University, Washington, DC

Marketing (Bachelor of Business Administration) – Continued

3M, Fargo, ND - Sales Representative
3M, St. Paul, MN - Customer Service Representative
AB&B Insurance, Prior Lake, MN - Independent Insurance Agent
ABC Supply Co. Inc., St. Paul, MN - Sales Representative
Advanced Wireless Communications, Rosemount, MN - Sales Manager
Ameriprise Financial, Minneapolis, MN - Marketing Coordinator
Anoka-Hennepin Schools, Andover, MN - Special Education Paraprofessional & Football Coach
API Group, New Brighton, MN - Accountant
ARI Network Services, Duluth, MN - Marketing Sales Website Consultant
Arrow Systems Integration, Bloomington, MN - Inside Sales Account Manager
AT&T, Superior, WI - Retail Sales Consultant
AthenaHealth, Boston, MA - Sales Executive
ATS, St. Cloud, MN - International Sales Representative
Avante Advertising, Denver, CO - Corporate Trainer
Award Staffing, Ramsey, MN - Recruiter & Marketing Assistant
BASF, Shakopee, MN - Customer Service Specialist
Best Buy, Twin Cities, MN - Business-to-Business Sales
Best Buy through The NPD Group, Richfield, MN - Client Account Specialist
BNSF Logistics, Springdale, AR - Sales Management Trainee
BOMA Greater Minneapolis, Minneapolis, MN - Member Services
Bretting Manufacturing, Ashland, WI - Sales & Marketing
Coyote Logistics, Minneapolis, MN - National Account Manager (2)
Daktronics, Brookings, SD - Sales Intern
Davis Family Dairies, Nicollet, MN - Administrative Office Assistant
Dealer Teamwork, Eden Prairie, MN - Search Manager
Deluxe, Shoreview, MN - Email Marketing Associate
Deluxe, Shoreview, MN - Inside Sales Representative
Duluth Trading Company, Duluth, MN - Sales Associate
Duluth Trading Company, Red Wing, MN - Sales Lead
Edward Jones, Duluth, MN - Financial Advisor
Enterprise Rent-A-Car, Bloomington, MN - Management Trainee
Essentia Health, Duluth, MN - Pharmacy Technician
Families First of Minnesota, Rochester, MN - Program Assistant
Fastenal, Duluth, MN - Account Manager
Fastenal, Edina, MN - Inside Sales Specialist
Ferguson, Atlanta, GA - Outside Sales
Ferguson, Charlotte, NC - Sales Trainee
GetAway Travel, Burnsville, MN - Travel Consultant
Giant Voices, Duluth, MN - Social Media Specialist
Gyer Signal Inc., St. Cloud, MN - Road Worker
Harbor Freight Tools, Duluth, MN - Sales Supervisor
Marketing (Bachelor of Business Administration) – Continued

Haworth Marketing + Media, Minneapolis, MN - Assistant Media Planner
Haworth Marketing + Media, Minneapolis, MN - Digital Strategy Assistant
Haworth Marketing + Media, Minneapolis, MN - Media Strategy Planner
ICF Olson, Minneapolis, MN - Connections Strategist Intern
ICF Olson, Minneapolis, MN - Marketing Analyst
Keller Williams Premier Realty, Woodbury, MN - Realtor
Keyence, St. Louis Park, MN - Sales Engineer
Kwik Trip, Faribault, MN - Cashier
Livelihood Story Builders, Minneapolis, MN - President, Founder & Consultant
Loffler, Bloomington, MN - Business Development Executive (2)
Mall of America, Minneapolis, MN - Social Media Marketing Specialist
maurus, Duluth, MN - eCommerce Site Merchandiser
Media Relations Agency, Burnsville, MN - Business Development Specialist
Menards, Duluth, MN - Sales Associate
Menards, Eau Claire, WI - Marketing Circulation & Traffic Coordinator
Merchology, Minnetonka, MN - Account Specialist
Metro Sales, Duluth, MN - Account Executive
Microsoft, Fargo, ND - Sales Development Specialist (3)
Miga Solutions, Plymouth, MN - Sales & Marketing Coordinator
Miller Hill Mall, Duluth, MN - Marketing Assistant
Minnesota Timberwolves, Minneapolis, MN - Inside Sales Associate
Minnesota Vikings, Minneapolis, MN - Vikings Rewards Associate
Mystic Lake Casino Hotel, Prior Lake, MN - Promotions Coordinator
National Rural Health Resource Center, Duluth, MN - Program Assistant
NimbLink, Plymouth, MN - Sales & Operations Coordinator
Nordstrom, Bloomington, MN - Sales Associate
Northern Tool + Equipment, Burnsville, MN - Associate Search Engine Marketing Analyst
Northstar Ford, Duluth, MN - Accessory Sales Manager
Optimize Social Media, Oakdale, MN - Social Media Manager
Oracle NetSuite, Minneapolis, MN - Business Development Representative
Periscope, Minneapolis, MN - Associate Media Planner
Periscope, Minneapolis, MN - Associate Paid Search Planner
Pinewski's Ski Shop, Anoka, MN - Sales Executive
Prime Advertising & Design, Maple Grove, MN - Account Manager
Proto Labs, Maple Plain, MN - Account Manager
Schultz Builders, Utica, MN - Construction Worker
Siemens, Plymouth, MN - Sales & Marketing Representative

Marketing (Bachelor of Business Administration) – Continued

Siteimprove, Bloomington, MN - Sales Development Representative
Solutions Midwest, Savage, MN - IT Support
Speaker Law Firm, Lansing, MI - Marketing Coordinator
SportsEngine, Minneapolis, MN - Project Coordinator
SPS Commerce, Minneapolis, MN - Associate Account Executive
SPS Commerce, Minneapolis, MN - Community Account Executive (2)
St. Paul Saints, St. Paul, MN - Ticket Office Manager
State Farm, Duluth, MN - Sales Representative
Stonebridge, Apple Valley, MN - Marketing Intern
Suddath, Eden Prairie, MN - Customer Service Representative
Summit Management, Duluth, MN - Leasing Agent
Target, Minneapolis, MN - Associate Buyer
Target and Norton Music Promotions, Maple Grove and Minneapolis, MN - Logistics Team Lead and Founder
TBI Residential & Community Services, Duluth, MN - Behavioral Specialist
TempWorks Software, Eagan, MN - Corporate Trainer
The Inn on Lake Superior, Duluth, MN - Sales & Service Manager
The Rosedale Tavern, Denver, CO - Bartender
Thomson Reuters, Eagan, MN - Product Marketing Coordinator
Thrivent Financial, Minneapolis, MN - Marketing Specialist
thyssenkrupp, Minneapolis, MN - Sales Representative
Torque Fitness, Coon Rapids, MN - Inside Sales
UL, Mounds View, MN - Inbound Sales Representative
University of Minnesota Duluth, Intercollegiate Athletics, Duluth, MN - Marketing Assistant
University of Minnesota Twin Cities, Minneapolis, MN - Associate Development Officer
Upper Lakes Foods, Cloquet, MN - Procurement
USA Security, Eden Prairie, MN - Assistant Marketing Director & Sales Coordinator
US Commodities, Minneapolis, MN - Export Logistics Manager
Viking Coca Cola, Hutchinson, MN - On Premise Account Manager
Village Green, Minneapolis, MN - Sales & Marketing Consultant
Wells Fargo, Eagan, MN - Loan Servicing Specialist
Wells Fargo Home Mortgage, Minneapolis, MN - Operations Analyst
Western Bank, Duluth, MN - Bank Teller
York Solutions, Brooklyn Park, MN - Account Executive
York Solutions, Brooklyn Park, MN - IT Technical Recruiter

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Marketing & Graphic Design (Bachelor of Business Administration)

Arcanum Consulting, Edina, MN - Manager in Training
Bromley Mountain Resort, Peru, VT - Marketing Coordinator
Buckle, Duluth, MN - Assistant Manager
Cherne Beats, Minneapolis, MN - Music Producer & Owner
Coach for Success, Duluth, MN - Social Media Specialist
Duluth Pack, Duluth, MN - Graphic Designer
Hemisphere Restaurant Partners, Minneapolis, MN - Marketing, Graphic Design & Social Media Manager
Lubrication Technologies, Golden Valley, MN - Jr. Graphic Designer
Merlin Entertainments, Bloomington, MN - Marketing & Sales Executive
On Time Talent Solutions, Golden Valley, MN - Video Production
Self-employed, Minneapolis, MN - Freelancer
The Duluth CW, Duluth, MN - Social Media Manager

Marketing Analytics (Bachelor of Business Administration)

3M, Maplewood, MN - Transportation Analyst
3M, St. Paul, MN - Marketing Coordinator
3M, St. Paul, MN - Master Data Analyst
Aerotek, Eden Prairie, MN - Recruiter
Anagram International, Eden Prairie, MN - Retail Sales Analyst
Best Buy through The NPD Group, Richfield, MN - Client Account Specialist
Essentia Health, Duluth, MN - Business Intelligence Analyst
Hormel Foods, Irvine, CA - Consumer Product Sales Representative
ICF Olson, Minneapolis, MN - Marketing Analyst
Kohl's Corporate, Menomonee Falls, WI - Digital Marketing Analyst
Mofo Hockey, Örnsköldsvik, Sweden - Professional Hockey Player
Schwan's, Bloomington, MN - Consumer Insights Analyst
Target, Minneapolis, MN - Associate Buyer
Target Corporation, Minneapolis, MN - Inventory Analyst
The Lacek Group, Minneapolis, MN - Associate Marketing Analyst
The NPD Group, Minneapolis, MN - Account Associate
ThreeBridge, Minneapolis, MN - Metrics Support & Analyst
Walmart Global eCommerce, San Bruno, CA - Category Specialist

Graduate School, Strategy & Management in International Organizations, University of Linköping, Linköping, Sweden